



# Indianapolis Airport Authority



**UN-AUDITED**  
**SUMMARIZED BUSINESS REPORT**  
**September 2015**

**Indianapolis Airport Authority  
Management Highlights  
Year-To-Date as of September 30, 2015**

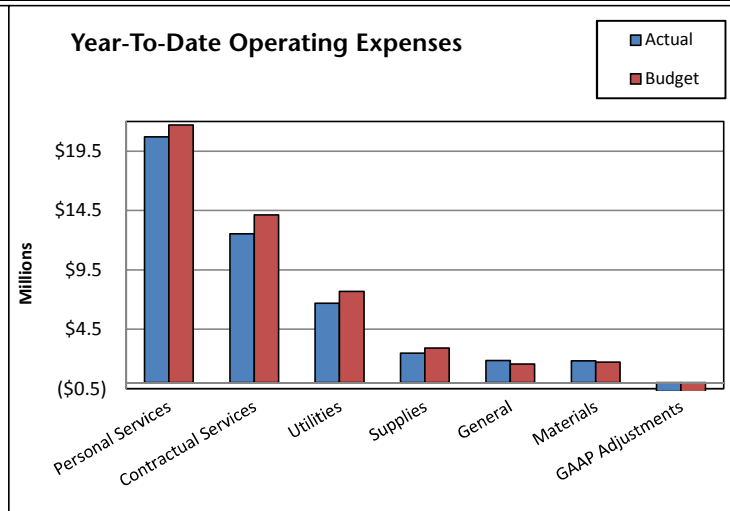
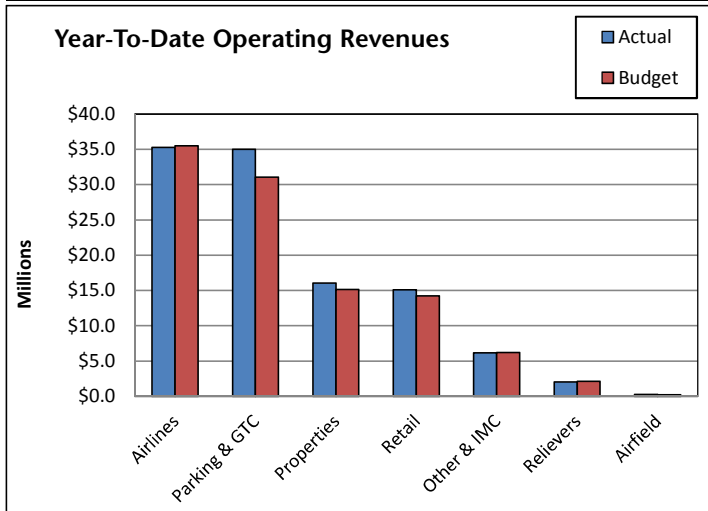


- Airline Revenue: Passenger landing fee revenues through September experienced a favorable variance as landing weights exceeded budget by 8.4% including new air service from Allegiant Air, Onejet and Vacation Express. This was offset by credits for airline incentive plans including American Airlines, United Airlines, Federal Express and Allegiant Air.
- Retail Revenue: Advertising/Promotion revenues more than originally planned as the Coca-Cola contract of \$145 thousand was renewed and not budgeted. Car Rental revenues also exceeded budget by \$607 thousand driven by higher enplaned passengers than planned.
- Parking & GTC Revenue: Revenues exceed budget by 12.7%; favorable enplaned passengers of 6.6% and higher yields contributing to the variance as well as conservative budget assumptions.
- Properties Revenue: Revenues more than planned relating to Solar Farm II ground lease and Eagle Hub building lease extension not budgeted.
- Personal Service Expense: Variance primarily attributable to vacancies not planned in Terminal Services, Dispatch, Police, and Administrative departments.
- Contractual Service Expense: Favorable variance driven by lower professional fees, training & communication, print/advertising/marketing, repairs & maintenance and contract services.
- Utilities Expense: Variance primarily reflects lower natural gas usage and sewer costs relating to glycol processing.
- Supplies Expense: Lower fuel usage and rates than planned in the budget as well as lower snow/ice chemical.
- Materials Expense: Investment in asset preservation more for vehicle repair parts, snow brooms, mower parts, etc.

**Indianapolis Airport Authority**  
**Analysis of Operating Revenues & Expenses**  
**Year-To-Date as of September 30, 2015**

Year-To-Date Operating Revenues				
	Actual	Budget	\$ Variance	% Variance
<b>Operating Revenues:</b>				
Airlines	\$ 35,289,597	\$ 35,499,454	\$ (209,857)	-0.6%
Airfield	275,516	247,798	27,718	11.2%
Retail	15,089,575	14,250,283	839,292	5.9%
Parking & GTC	34,994,840	31,063,759	3,931,081	12.7%
Properties	16,044,121	15,137,605	906,516	6.0%
Relievers	2,058,329	2,150,904	(92,575)	-4.3%
Other & IMC	6,167,520	6,211,299	(43,779)	-0.7%
<b>Total</b>	<b>\$ 109,919,498</b>	<b>\$ 104,561,102</b>	<b>\$ 5,358,396</b>	<b>5.1%</b>

Year-To-Date Operating Expenses				
	Actual	Budget	\$ Variance	% Variance
<b>Operating Expenses:</b>				
Personal Services	\$ 20,692,445	\$ 21,705,238	\$ 1,012,793	4.7%
Contractual Services	12,547,237	14,137,250	1,590,013	11.2%
Utilities	6,691,155	7,697,256	1,006,101	13.1%
Supplies	2,493,638	2,920,490	426,852	14.6%
Materials	1,871,629	1,584,431	(287,198)	-18.1%
General	1,835,365	1,745,267	(90,098)	-5.2%
GAAP Adjustments	(728,979)	(936,640)	(207,661)	22.2%
<b>Total</b>	<b>\$ 45,402,490</b>	<b>\$ 48,853,292</b>	<b>\$ 3,450,802</b>	<b>7.1%</b>



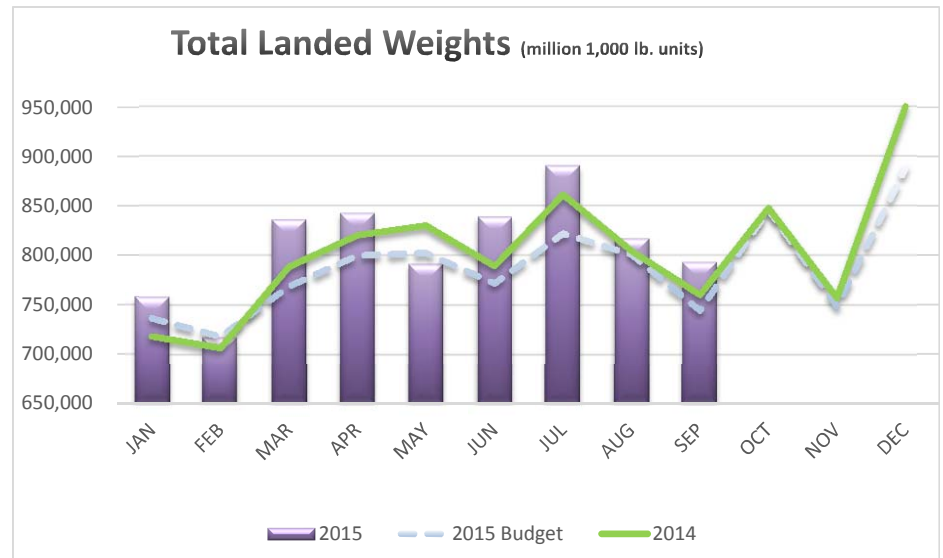
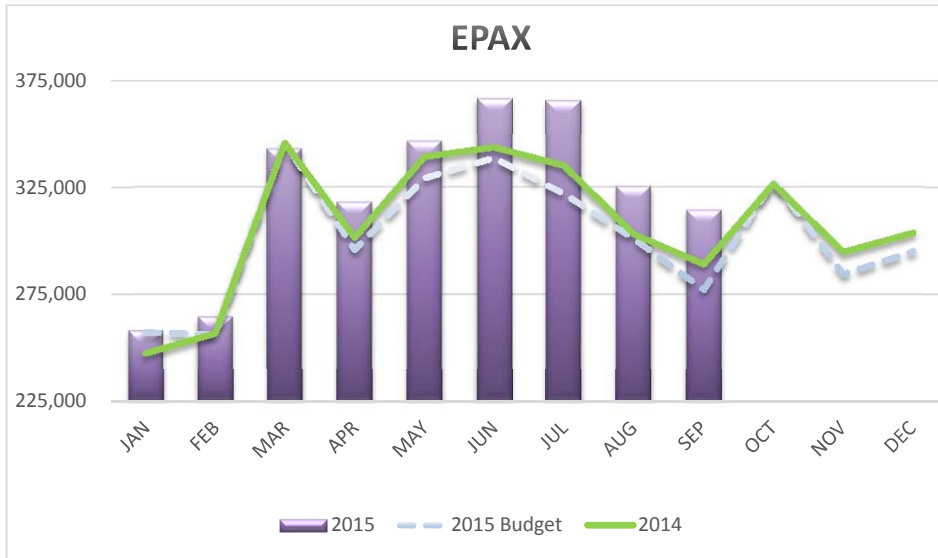


## Indianapolis Airport Authority Operations Statement September 30, 2015

	SEPTEMBER 2015				YEAR-TO-DATE			
	Actual	Budget	\$ Var fav/(unfav)	% Var	Actual	Budget	\$ Var fav/(unfav)	% Var
<b>Operating Revenue</b>	<b>11,968,208</b>	<b>10,972,921</b>	<b>995,287</b>	<b>9%</b>	<b>109,919,498</b>	<b>104,561,102</b>	<b>5,358,396</b>	<b>5%</b>
<b>Operating Expense</b>	<b>5,018,930</b>	<b>5,060,296</b>	<b>41,366</b>	<b>1%</b>	<b>45,402,490</b>	<b>48,853,292</b>	<b>3,450,802</b>	<b>7%</b>
Income from Operations before Depreciation	6,949,278	5,912,625	1,036,653	18%	64,517,008	55,707,810	8,809,198	16%
Depreciation	7,787,672	7,787,672	-	0%	70,507,571	70,507,571	-	0%
<b>Income (Loss) From Operations</b>	<b>(838,394)</b>	<b>(1,875,047)</b>	<b>1,036,653</b>	<b>55%</b>	<b>(5,990,563)</b>	<b>(14,799,761)</b>	<b>8,809,198</b>	<b>60%</b>
<b>Nonoperating Revenues (Expenses)</b>								
State and local appropriations	2,229,736	2,229,736	-	0%	20,067,630	20,067,630	-	0%
Federal operating grants	87,167	63,667	23,500	37%	729,204	573,000	156,204	27%
Passenger facility charges	1,386,683	1,340,608	46,075	3%	12,130,017	11,523,420	606,597	5%
Customer facility charges (rental cars)	567,716	530,620	37,096	7%	4,943,640	4,426,262	517,378	12%
Investment income	355,386	371,480	(16,094)	-4%	3,475,083	3,343,317	131,766	4%
Interest Expense - cash payments required	(3,850,399)	(4,012,757)	162,358	4%	(35,118,107)	(36,151,138)	1,033,031	3%
Interest Expense - capital lease	(144,396)	(147,707)	3,311	2%	(1,335,171)	(1,364,962)	29,791	2%
Interest Expense - non cash amortization and capitalized interest	(102,265)	(220,141)	117,876	54%	(927,167)	(1,988,055)	1,060,888	53%
Gain (Loss) on disposals & other	1,020	-	1,020	100%	163,550	-	163,550	100%
	<b>530,648</b>	<b>155,506</b>	<b>375,142</b>	<b>241%</b>	<b>4,128,679</b>	<b>429,474</b>	<b>3,699,205</b>	<b>861%</b>
<b>Increase/(Decrease) in Net Position Before Capital Contributions, Grants &amp; Charges</b>	<b>(307,746)</b>	<b>(1,719,541)</b>	<b>1,411,795</b>	<b>82%</b>	<b>(1,861,884)</b>	<b>(14,370,287)</b>	<b>12,508,403</b>	<b>87%</b>
<b>Capital Contributions, Grants &amp; Charges</b>								
Federal, state and local grants	-	-	-	n/m	714,432	715,000	(568)	0%
Contributions from lessees	-	-	-	n/m	-	-	-	n/m
	-	-	-	n/m	<b>714,432</b>	<b>715,000</b>	<b>(568)</b>	<b>0%</b>
<b>Increase (Decrease) in Net Position</b>	<b>(307,746)</b>	<b>(1,719,541)</b>	<b>1,411,795</b>	<b>82%</b>	<b>(1,147,452)</b>	<b>(13,655,287)</b>	<b>12,507,835</b>	<b>92%</b>

Note: Indianapolis Maintenance Center (IMC) included in above numbers

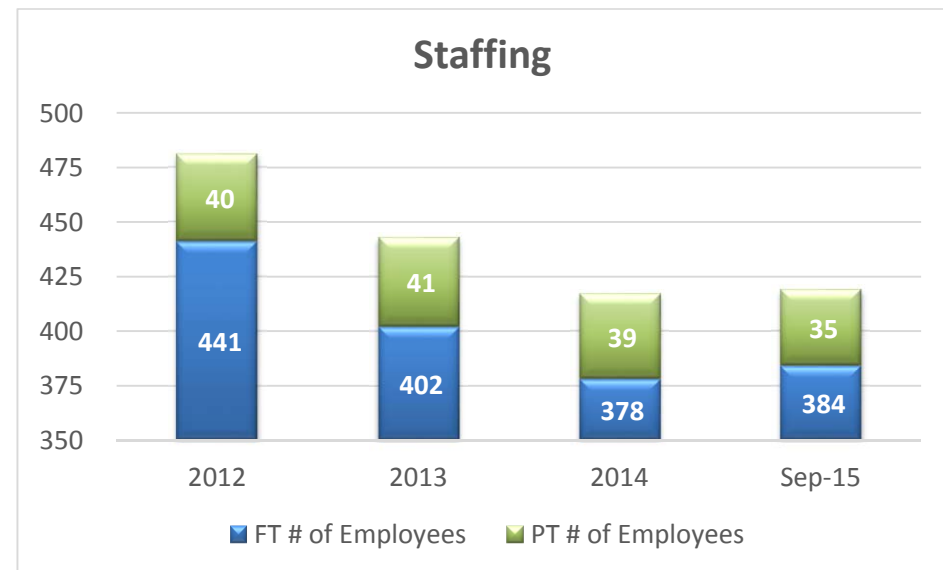
# Indianapolis Airport Authority Airline Activity & Other Analysis September 30, 2015



### Days Unrestricted Cash on Hand:

Cash on Hand at month end	\$ 71,685,723 *
Daily Average of 2016 Budgeted Operating Expenses	\$ 191,897
<b>Total Days Cash on Hand</b>	<b>374</b>

*\* net of expected transfers*



**Indianapolis Airport Authority**  
**Balance Sheet**  
**As of September 30, 2015**

	12/31/2014 (Audited)	9/30/2015 (Unaudited)	Inc (Dec)
<b><i>Assets and Deferred Outflows of Resources</i></b>			
<b>Current Assets</b>			
Cash and Cash Equivalents			
Restricted & Unrestricted Funds	\$ 63,411,116	\$ 44,544,070	\$ (18,867,046)
Receivables, net	20,262,368	36,260,067	15,997,699
Other Current Assets	5,591,565	3,790,472	(1,801,092)
<b>Total current assets</b>	<b>89,265,049</b>	<b>84,594,609</b>	<b>(4,670,440)</b>
<b>Noncurrent Assets</b>			
Cash and cash equivalents, restricted	75,382,143	56,328,700	(19,053,442)
Investment Securities & Derivatives	115,421,849	156,584,378	41,162,529
Deposits, Deferred Chgs, & Other	1,642,454	1,412,688	(229,766)
Land, Property, & Equipment, Net	1,958,581,742	1,904,046,440	(54,535,302)
<b>Total noncurrent assets</b>	<b>2,151,028,187</b>	<b>2,118,372,206</b>	<b>(32,655,981)</b>
<b>Total assets</b>	<b>2,240,293,236</b>	<b>2,202,966,815</b>	<b>(37,326,421)</b>
<b>Deferred Outflows of Resources</b>			
Deferred loss on refunding of debt	40,111,559	37,791,760	(2,319,799)
Accumulated decrease in fair value of hedging derivatives	17,340,139	9,891,187	(7,448,952)
<b>Total assets and deferred outflows of resources</b>	<b>\$ 2,297,744,934</b>	<b>\$ 2,250,649,762</b>	<b>\$ (47,095,172)</b>
<b><i>Liabilities, Deferred Inflows of Resources and Net Position</i></b>			
<b>Current Liabilities</b>			
Payables and Other Liabilities	\$ 18,975,393	\$ 35,234,787	\$ 16,259,394
Current portion of debt	54,309,283	54,309,280	-
Accrued interest on debt	15,554,326	10,166,257	(5,388,069)
<b>Total current liabilities</b>	<b>88,839,002</b>	<b>99,710,324</b>	<b>10,871,325</b>
<b>Noncurrent Liabilities</b>			
Derivative instruments - interest rate swap agreements	84,528,941	77,079,989	(7,448,952)
Bonds payable and other debt, payable from restricted assets	1,080,189,160	1,030,819,068	(49,370,092)
<b>Total noncurrent liabilities</b>	<b>1,164,718,101</b>	<b>1,107,899,057</b>	<b>(56,819,044)</b>
<b>Total liabilities</b>	<b>1,253,557,103</b>	<b>1,207,609,381</b>	<b>(45,947,722)</b>
<b>Net Position</b>			
Invested in capital assets, net of related debt	868,462,599	827,512,152	(40,950,447)
Restricted for			
Capital projects	44,481,210	43,240,061	(1,241,149)
Debt service	65,294,250	94,170,489	28,876,239
Other	3,598,732	2,220,439	(1,378,293)
<b>Total restricted net position</b>	<b>113,374,192</b>	<b>139,630,989</b>	<b>26,256,797</b>
Unrestricted	62,351,040	75,897,240	13,546,200
<b>Total net position</b>	<b>1,044,187,831</b>	<b>1,043,040,381</b>	<b>(1,147,450)</b>
<b>Total liabilities, deferred inflows of resources and net position</b>	<b>\$ 2,297,744,934</b>	<b>\$ 2,250,649,762</b>	<b>\$ (47,095,171)</b>